



Data Sheet

“Though we looked at other ETL tools, ETI fit our mainframe/COBOL environment the best. The data warehouse is a huge project for our enterprise and we needed to choose a tool that would run natively on the mainframe. ETI surpassed the other tools that we considered, in both number of years in the ETL business, and reputation. No other company had near the track record that we felt ETI had.”

Lona Miller, Co-Director, Applications
American National Property and Casualty (ANPAC)

“ETI offers unsurpassed high speed connectivity to legacy systems, 3rd party systems and non-standard file systems.”

Dan Linstedt, RapidACE

“ETI’s code generation approach is particularly good for mainframe and legacy data integration where it’s not always possible to use an ETL engine.”

Krishna Roy, The 451 Group

Back to the Future — The Resurgence of the Mainframe

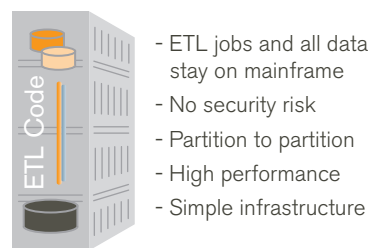
ETI Provides High Speed Data Integration for Mainframes

Since 1991, ETI has helped government agencies and Global 1000 companies solve their most challenging data integration problems and many of these involve leveraging the mainframe. Building on this heritage, ETI has developed a complete range of high performance data integration products to address synchronization, migration, data quality and Service Oriented Architecture (SOA) needs for the mainframe.

ETI’s family of products allows data to be moved **bi-directionally** within z/OS, as well as between z/OS and data systems residing on other platforms (MVS, UNIX, Windows, iSeries/AS400, Linux, DEC VMS, VSE) to address a multitude of data integration needs:

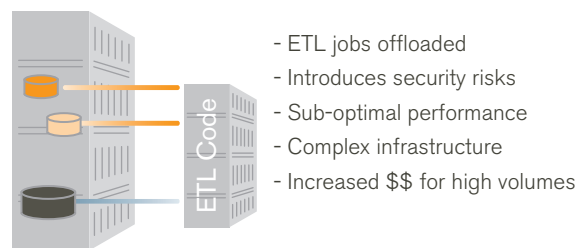
- Building a data services layer to support SOA
- Integrating new applications with legacy applications
- Synchronizing master data across databases and platforms
- Migrating data from one application to another

Data Integration with ETI



z/OS

Data Integration with ETL Engines



z/OS

ETI reduces the burdens of mainframe migration and on-going integration while providing high performance data movement among mainframe applications and between mainframe and client/server applications. The high performance quality stems from tight integration with native database utilities and years of experience in building and supporting high performance integration products.

www.eti.com
information@eti.com
Austin: 1 800 856 8800
United Kingdom: +44 (0) 118 977 1221
France: +33 (0)1 44 50 12 30

“Analysts estimate that more than 70 percent of enterprise data currently resides on mainframes. A growing number of companies are moving to consolidate their increasingly complex data and operations onto these highly reliable systems.”

IDC

IBM anticipates \$250,000,000 in hard dollar savings over 5 years by collapsing 3,900 distributed servers in its major data centers onto 30 partially full System z machines.

Maximize the Potential of Your Legacy Data with ETI's Native Access for Transformation and Connectivity

Yesterday's mainframe is now an open and robust server with powerful and efficient specialty engines and virtualization capabilities. And, of course, decades-old mainframe strengths are still applicable: reliability, availability, serviceability, security and competitive total cost of ownership. In fact, “There are two computing trends that make mainframes attractive: “service oriented architecture,” or SOA (a new way of building applications), and “software as a service,” or SaaS (a new way of accessing applications). Both trends require stability, which the mainframe has in spades.” *The Dinosaurs That Won't Die*, The Wall Street Journal online, July 24, 2007.

Recent research suggests that mainframes can improve workload management, performance, availability and security, coupled with reduced costs for electrical power, cooling, floor space and support staffs.

So, if you have a mainframe in production but are running out of space and energy (electrical and human) because of your distributed systems and “server farms,” contact ETI for help with strategic planning around sustaining or migrating back to the mainframe:

- Expose valuable legacy business logic as mainframe Web services for enterprise-wide legacy application integration
- Use mainframe-centered SOA to help unleash millions of lines of legacy code for reuse by other applications
- Reduce hardware and software licensing fees while increasing processing capacity
- Reduce the skyrocketing cost of power and cooling

You need your legacy data – for context, for history, for vision. The efficient and strategic use of data is a critical competitive advantage. Why spend millions on buying and implementing a new system if you can leverage and repurpose your existing applications and data to deliver what you need?

***Rely on ETI Solution for the power to integrate legacy systems.
For more info: www.eti.com***